



Lub-rref (Bangladesh) Ltd.

(An ISO 9001:2015, 14001:2015 & 45001:2018 Management System Certified Company)

Head Office: B-6 (Part) 9-10 & 23-24, BSCIC I/E, Block-A, P.O. Custom Academy, Sagorika Road, Chattogram-4219, Bangladesh.
Phone: +88-02-43151995, +88-02-43150035, +88-02-43150036 Fax: +88-02-43151091, E-mail: info@lub-rref.com

Corporate Office: Rupayan Trade Center, Space # 5 (7th Floor), 114 Kazi Nazrul Islam Avenue, Dhaka-1000, Bangladesh.
Phone: +88-02-55138710, Fax: +88 02 55138711, E-mail: infodhk@lub-rref.com

Position: TSO/Executive (Sales & Marketing-Automotive)

Vacancy: 07 (Seven)

Job Context: Lub-rref (Bangladesh) Limited is considered to be the most trusted & reliable national lubricants manufacturer and supplier of quality lubricants products in the Country, which facilitates and adds considerable value to its business processes in providing consistently high-quality products of international standards in the local market at a competitive price. In doing so the company shall endeavor to establish a loyal and mutually rewarding relationship with customers, employees, associates, and shareholders of the company. The company is a 9001:2015, ISOQAR 9001:2015, ISO-IEC 17025:2005, ISO 14001:2015 & OHSAS 18001:2007 certified company and a regular participant in ASTM inter laboratory cross-check program always maintaining high ethical and international quality standards. 'Lub-rref (Bangladesh) Limited' was formed by its founder Managing Director Mr. Mohammed Yousuf with a reputation for integrity, quality craftsmanship, and excellence in management. To attain the ultimate goal, we are searching TSO/Executive (Sales & Marketing-Automotive) having robust professional attachment and well experience in Lubricating Industry depending on the following Job Responsibilities and Job Specification;

Job Responsibility:

- Effectively and efficiently communicate product information to the client.
- Responsible for achieving sales target with proper planning & execution.
- Collect necessary market information about competitor's product features and offering & prepare monthly report.
- Making technical presentations and demonstrating how product will meet client needs.
- Contact with new and existing clients.
- Meeting regular sales objectives through frequent market visit and relationship building.
- Conduct all sales and marketing related activities in accordance with company policy.

Employment Status:

Full-time

Educational Requirements

- BBA in Marketing or MBA in Marketing
- At least 3-5 years working experience in relevant field.
- The applicants should have experience in the following business area(s): Spinning & Textile/ Oil/ Energy & Power sector. However, Lubricant sector will be given preference



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Additional Requirements

- Only males are allowed to apply.
- Must have proficiency on MS Word, MS Excel & MS Power Point.
- Must have skills in product presentation.
- He should have a driving license.
- Must have fluent and well conversant in English and Bengali language.

Job location: Dhaka, Chattogram, Noakhali, Tangail, Narayangani, Patuakhali, Dinajpur

Salary: Negotiable

Compensation & Other Benefits As per company policy

Application Deadline: September 30, 2024

Apply to: hr@lub-rref.com